Pete Fowler CONSTRUCTION Services, Inc.

Audience Handout Package

Date:	11/20/2025
To:	
From:	Pete Fowler Construction Services, Inc.
Project:	Introduction to Construction Contract Claims Webinar 11/20/2025 (PFCS 24-0927)
Regarding:	Audience Handout Package

Meet the Panel

Bob Carlson

PARTNER - KOELLER NEBEKER CARLSON HALUCK, LLP

Bob is a founding partner at Koeller Nebeker Carlson Haluck, LLP in the firm's San Diego office. His practice is centered around trial and preparation for trial. Since the beginning of the firm, Bob has been the "go to" partner for trial work. He has tried many trials to verdict in both State courts and Federal courts. His trials and the subsequent appeals have steered the law in several states in a direction favorable to a fair resolution for the firm's clients. The desired outcome was always a fair resolution to a case and sometimes that meant that the other party walked away with nothing.

He is a graduate of the United States Naval Academy at Annapolis, Maryland and served as an officer in the United States Marine Corps as a pilot of the F-4 Phantom aircraft. While serving in the Marine Corps, then Captain Carlson served as his squadron's legal officer. He attended the Naval Justice School for non-lawyers in Newport Rhode Island and graduated with honors. That experience and the subsequent work as the Squadron legal officer caused then Captain Carlson to go to law school at night and pursue his law degree. He left active duty in the Marine Corps in 1979 and completed law school in 1980, graduating with Honors. He was admitted to practice law in California in 1981 and tried his first jury trial in August of that year.

Since being admitted to the practice of law in the State of California and subsequently in the State of Nevada, he has tried numerous cases to verdict before both juries and judges. He has represented such diverse clients as the Republican Party of the State of California and members of the California Government Workers Union, developers and homeowners. Several of his trials resulted in reported appellate decisions, including a landmark case in the State of Nevada concerning class actions. He is a member of the American Board of Trial Advocates, (ABOTA).

Pete Fowler

CHIEF QUALITY OFFICER - PETE FOWLER CONSTRUCTION

Pete Fowler is a construction consultant, professional cost estimator, President and Chief Quality Officer of Pete Fowler Construction, a licensed general building contractor in California, Nevada, and Oregon. Pete received a B.S. in Construction Management from CSU, Chico. He has held certifications from AAMA,ASPE, ICBO, and others. Mr. Fowler has published articles in national magazines, has been invited to speak by the most important groups in the building industry (AAMA, APRA, ASPE, ASQ, ASTM, BETEC,CAI, CLM, DBIA, ICC, NIBS, PLRB, RCI, etc.), and has composed and delivered hundreds of educational programs on building inspection & testing, estimating, quality & construction management, project management, and claims & litigation. Pete has experience with successful expert witness testimony, including Federal Court.

Hon. Keri Katz

MEDIATOR / ARBITRATOR - SIGNATURE RESOLUTION

Hon. Keri G. Katz (Ret.) joins Signature Resolution’s neutral panel, bringing over 37 years of experience in the legal community to her new role as mediator and arbitrator. Judge Katz is known for her ability to understand complex issues and apply practical solutions to resolve disputes with patience, empathy and persistence. After earning her undergraduate degree in political science with an emphasis in public administration from the University of California, Los Angeles and her juris doctorate from California Western School of Law, Judge Katz began her career in 1986 as a deputy city attorney in San Diego. For nearly 21 years, she handled both civil plaintiff and defense cases concerning the City of San Diego. She rose through various attorney roles within the office, including serving as head deputy city attorney overseeing the public works division, which included all advisory and litigation attorneys. Her dedicated and innovative approach to solving disputes was further acknowledged when she was appointed as the assistant city attorney responsible for the civil division. Additionally, Judge Katz provided invaluable legal counsel to the city engineer, mayor and city council as a member of the mayor’s executive management team.

Judge Katz handled numerous cases across diverse legal specialties as a litigator and advisory attorney. Known for her ability to connect with attorneys and litigants to resolve disputes and navigate unique settlements, she advised all public works departments including the capital projects department and the city engineer. Judge Katz is responsible for settling several complex construction, professional liability, contract and property disputes. She also litigated various land use cases, including allegations of inverse condemnation and development rights.

In February 2014, California’s governor recognized Judge Katz’s outstanding judicial demeanor and skill and appointed her as a Superior Court judge after sitting as a San Diego Superior Court commissioner. As a commissioner, she was assigned to various departments, including sitting as a judicial officer in the family law division of the Superior Court.

Since assuming her position as a judge, she has overseen numerous trials in various assignments throughout the court including the court's family and civil divisions. Judge Katz presided over a civil independent calendar department and handled a large variety of civil law matters including complex litigation with a focus on construction matters, including jury trials, motions, writs, and settlement conferences.

Over her legal career as a litigator and a judge she presided over hundreds of legal proceedings involving construction, engineering and contractual disputes, while also navigating property damage and ownership disputes such as landslides, flooding, and easement issues. Finally, Judge Katz also litigated and heard personal injury, excessive force, vehicle accidents, and premises liability cases.

Beyond her work as a lawyer and judge, Judge Katz has actively contributed to the legal community through education opportunities. She previously served as an adjunct law professor at California Western School of Law where she taught the practical application of civil law. She also instructed hundreds of attorneys on proper demeanor and bias prevention to qualify as temporary judges. She also completed her term as president of the San Diego County Judges' Association. Outside of her legal duties, Judge Katz has dedicated her time volunteering for San Diego's youth through various local organizations.

In her role as a neutral with Signature Resolution, Judge Katz brings a formidable set of skills honed throughout her career, including her adeptness at navigating complex legal subjects with finesse and precision. Her commitment to securing the best possible outcomes for the parties remains unwavering, ensuring that settlements are not only reached but also effectively implemented. She advocates for empathy, patience and thorough exploration of settlement avenues giving all parties the ability to be heard and leveraging her expertise to navigate obstacles and steer discussions towards successful resolutions. To facilitate the needs of all parties, Judge Katz is available to travel to business locations agreed upon by all parties for her neutral work.

Todd Foley

EXPERT - PETE FOWLER CONSTRUCTION

Todd Foley is an expert in construction with Inspector or Contractor certifications and accreditations in dozens of states and organizations. With more than 30 years of experience, Todd's expertise includes new construction, renovation, estimating, property condition assessment, origin and cause assessments, estimates, corrective repairs, and contract document creation and analysis. His project experience includes large scale commercial and industrial site development and buildings along with residential structures, including ultra luxury, production, multifamily, and mixed use. His understanding of component systems, like foundations, floors, walls, roofs, and MEP systems, complement his certifications in multiple states as both a continuing education course creator and instructor in subjects including estimating, contracts, and project management.

Introduction to Construction Contract Claims



OFFICES

CALIFORNIA

(949) 240-9971

1101 California Ave, #213
Corona, CA 92881

NEVADA

(725) 333-2365

2470 St Rose Pkwy, Ste 104
Las Vegas, NV 89074

FLORIDA

(407) 517-0650

9100 Conroy Windermere Rd,
Ste 281
Windermere, FL 34786

TEXAS

(469) 677-8710

Pete Fowler
CONSTRUCTION
Services, Inc.

Pete Fowler CONSTRUCTION Services, Inc.

Introduction to Construction Contract Claims Webinar

INTRODUCTION

Construction claims are a natural part of the industry—arising from changes, delays, unforeseen conditions, and other disruptions. Whether you're an owner, contractor, designer, or consultant, knowing how to identify, document, and resolve claims is essential to protecting your interests and maintaining productive relationships.

Many of our constituents are in the business of dealing with claims effectively and efficiently This webinar is designed to give these individuals a clear, practical understanding of how claims arise in construction projects, how to manage them effectively, and how to avoid common pitfalls. Our goal is not to turn you into a claims specialist in one hour, but to give you the language, structure, and awareness to recognize issues early and handle them professionally.

We'll start with a quick overview of construction contracts and the clauses most often linked to claims. Then we'll walk through the types of claims you're most likely to encounter, their common causes, and how to build strong documentation. We'll also cover resolution methods—from negotiation to litigation—and wrap up with practical tips to help you avoid or minimize disputes.

PROGRAM OUTLINE

1. Introduction
2. Overview of Construction Contracts
3. Types of Construction Claims
4. Causes of Claims
5. Documentation and Claim Support
6. Claim Resolution Methods
7. Conclusion

LEARNING OBJECTIVES

- Discuss the different types of construction contract claims and their typical causes.
- Review the supporting documentation for construction contract claims.
- Explore claim resolution methods.
- Understand risk allocation in contracts.

PROGRAM CONTENTS

1. Introduction – 5 Minutes
    A. Who We Are
    B. Presenter Information
    C. Program Outline
    D. Introduction
    E. Learning Objectives
2. Overview of Construction Contracts – 10 Minutes
    A. Contracting 101
    B. Types of Construction Contracts
    C. Key Contract Provisions Related to Claims
    D. The Role of Contract Documents
    E. Understanding Risk Allocation in Contracts
3. Types of Construction Claims – 10 Minutes
    A. Change Order Claims
    B. Delay and Disruption Claims
    C. Acceleration and Impact Claims
    D. Termination or Suspension Claims
4. Causes of Claims – 10 Minutes
    A. Poor Scope Definition or Incomplete Design
    B. Ambiguous Contract Language
    C. Unforeseen Site Conditions
    D. Mismanagement of Schedule or Budget
    E. Communication Breakdowns Between Parties
5. Documentation and Claim Support – 10 Minutes
    A. Damage Calculations
    B. Daily Reports and Meeting Minutes
    C. Updated Schedules and Delay Logs
    D. Cost Records and Time Tracking
    E. Photographic and Video Evidence
    F. Importance of Notice and Written Communication
6. Claim Resolution Methods – 10 Minutes
    A. The Role of Insurance
    B. Negotiation and Mediation
    C. Arbitration vs. Litigation
    D. Role of Expert Witnesses
    E. Strategies for Early Resolution
7. Conclusion – 5 Minutes
    A. Continuing Education
    B. Backup Materials
    C. Feedback

BACKUP MATERIALS

1. Civil Litigation Basics for Construction Professionals by Pete Fowler
2. The Tangled Web of Hybrid Construction Contract / Defect Claims by Pete Fowler, Bob Carlson, Barbara Laskaris-Lorigan, and David Veis
3. Four Factors to Consider When Taking a Case to Trial by Pete Fowler, Bob Carlson, Ken Kasdan, and Barbara Laskaris Lorigan
4. Understanding & Evaluating Construction Costs for Building Claims by Pete Fowler
5. High-End Headaches: Why High-End Home Construction Litigation Is So Difficult To Resolve by Bob Carlson, Pete Fowler, Barbara Laskaris-Lorigan, and Craig Meredith
6. Insurance Basics for Construction Professionals by Pete Fowler


WEBINAR
Pete Fowler
CONSTRUCTION
Services, Inc.
THURSDAY, NOVEMBER 20TH, 2025 @ 10:00AM PT
Introduction to Construction Contract Claims
With Bob Carlson, Pete Fowler, Hon. Keri Katz & Todd Foley

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ABOUT US

Building Experts.

Helping Smart People
Make Smart Decisions



Construction Defects



Property Claims



Personal Injury Claims



Contract Claims



Estimating, Quality & Construction Management

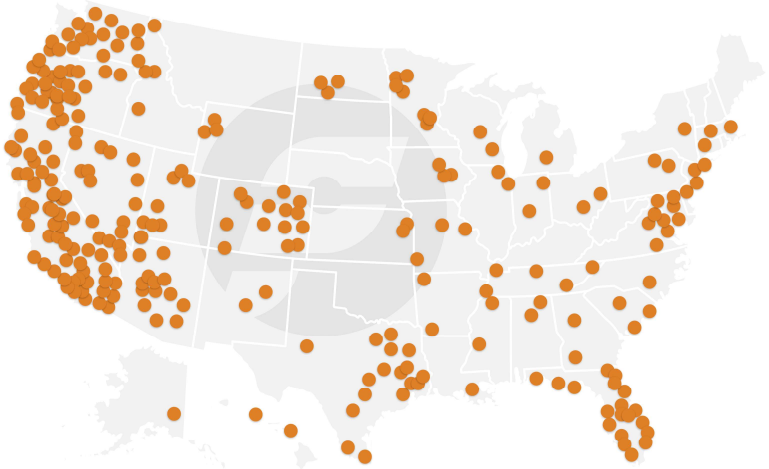


Fire Claims

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Project Map

Pete Fowler CONSTRUCTION Consultants



Our Clients

1. Lawyers
2. Insurers
3. Builders, Developers & Construction Contractors
4. Product Manufacturers & Suppliers
5. Government
6. Financial Institutions Including Lenders
7. Property Owners & Managers

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Meet our Presenters



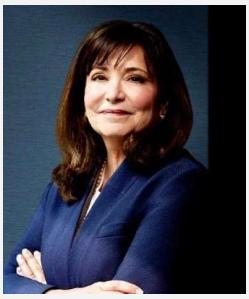
Bob Carlson

Partner
Koeller Nebeker Carlson Haluck



Pete Fowler

Chief Quality Officer
Pete Fowler Construction



Hon. Keri Katz

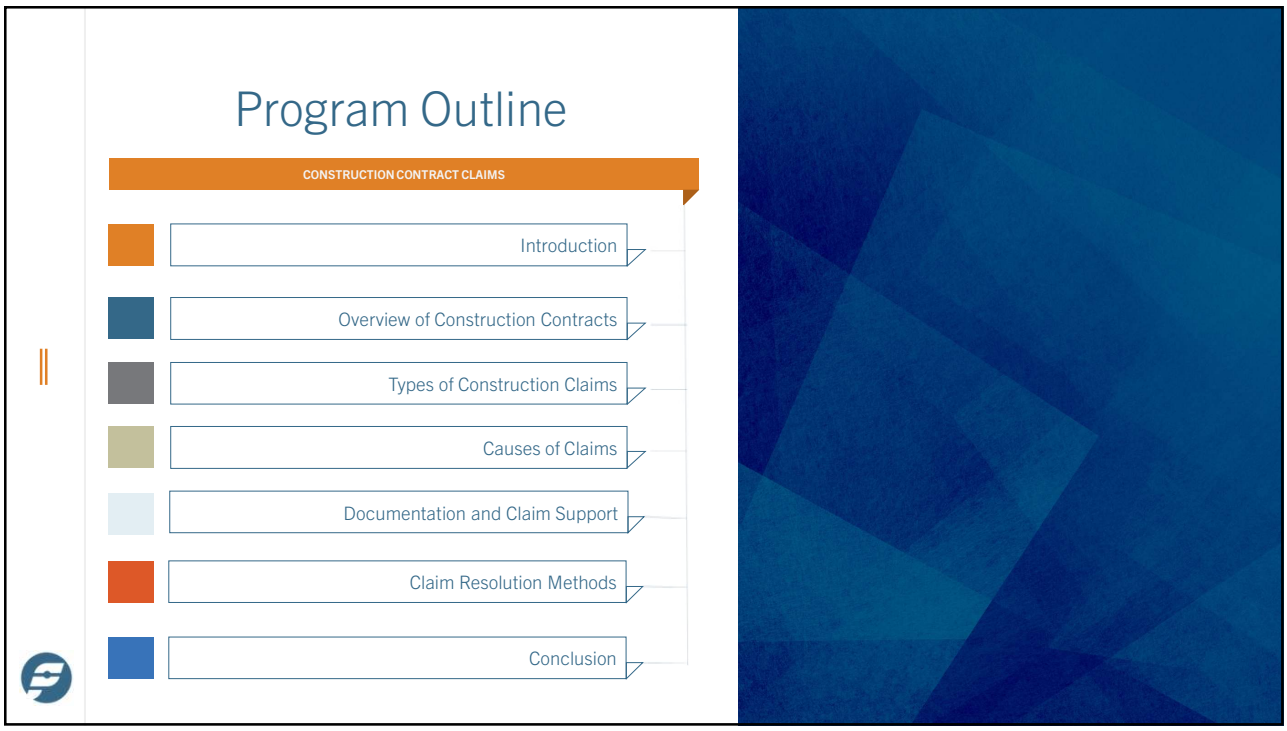
Mediator / Arbitrator
Signature Resolution



Todd Foley

Expert
Pete Fowler Construction

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Program Outline
CONSTRUCTION CONTRACT CLAIMS
Introduction
Overview of Construction Contracts
Types of Construction Claims
Causes of Claims
Documentation and Claim Support
Claim Resolution Methods
Conclusion

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Learning Objectives

- Discuss the different types of construction contract claims and typical causes
- Review the supporting documentation for construction contract claims
- Explore claim resolution methods
- Understand risk allocation in contracts

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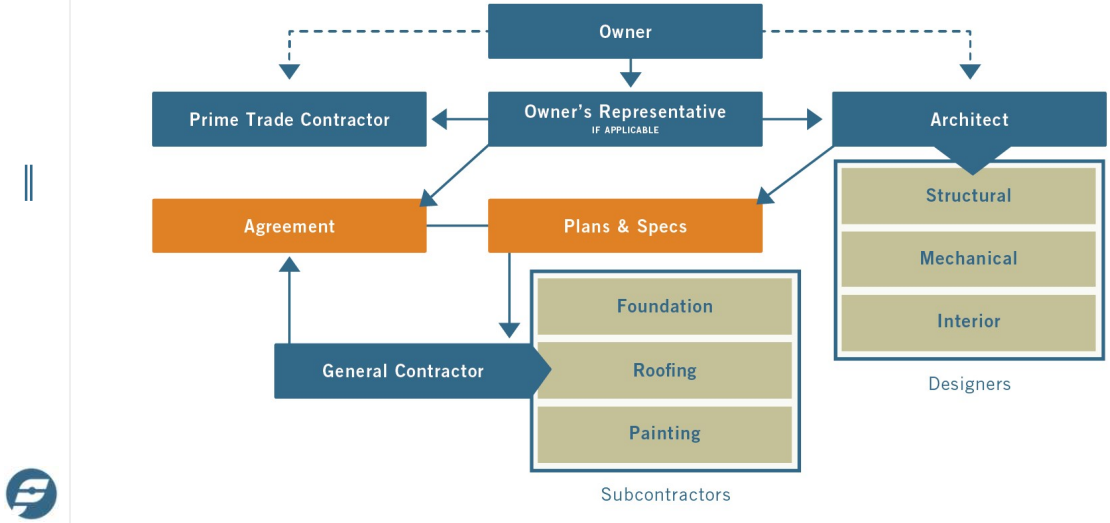


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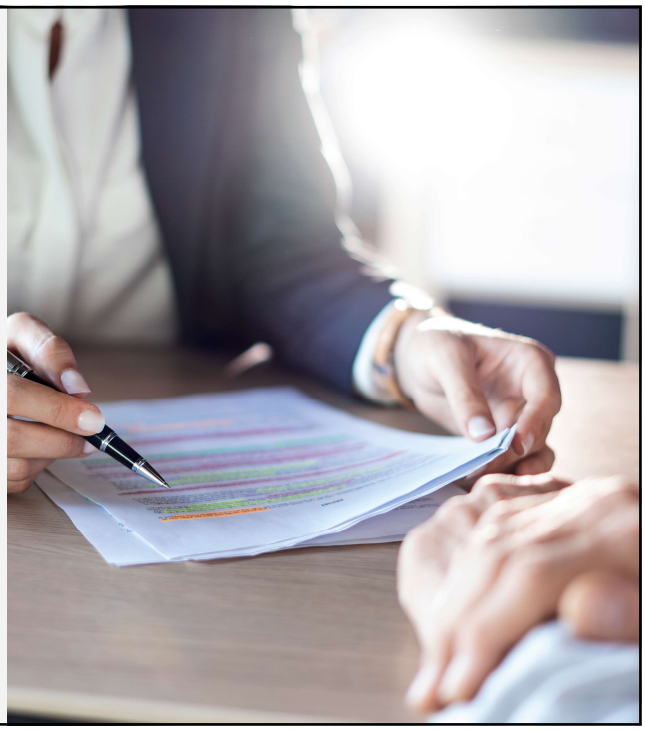
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Contracting 101



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Types of Construction Contracts



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The Role of Contract Documents
• Plans
• Specs
• General Conditions

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Understanding Risk Allocation in Contracts



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Change Order Claims



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Delay and Disruption Claims



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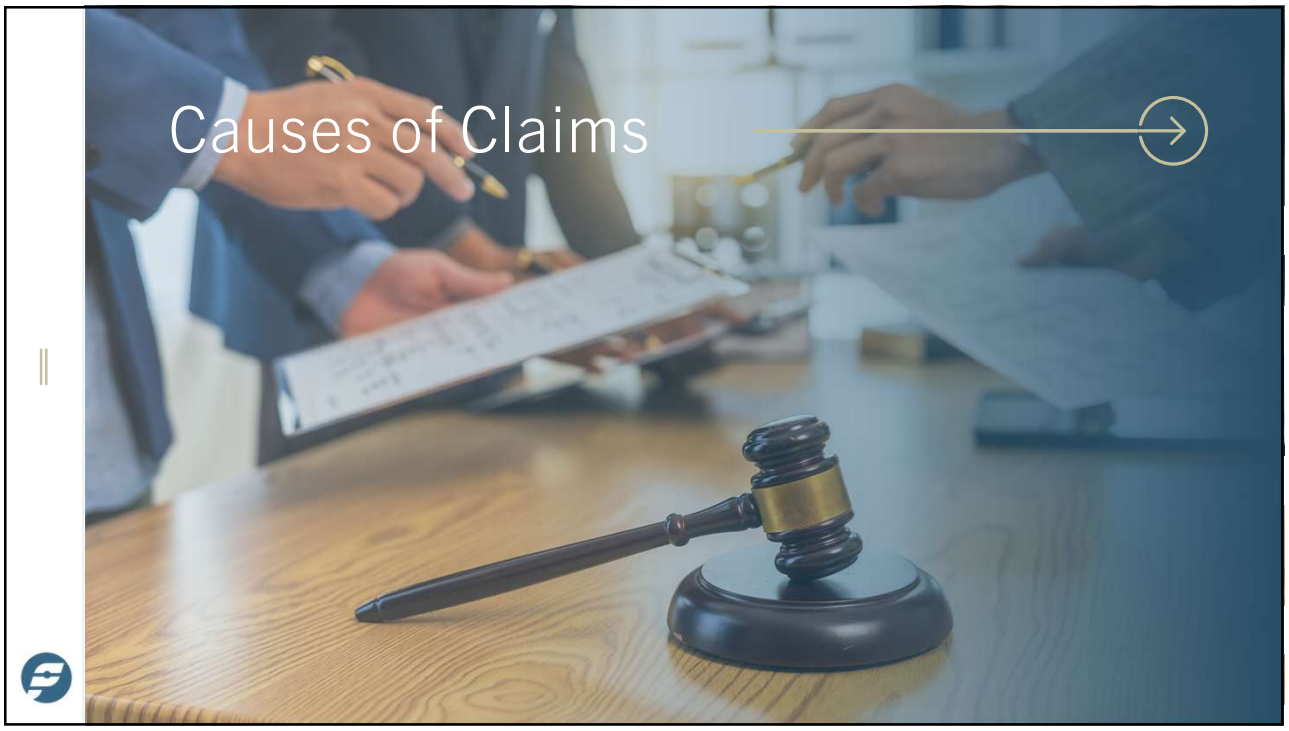


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Termination or Suspension Claims



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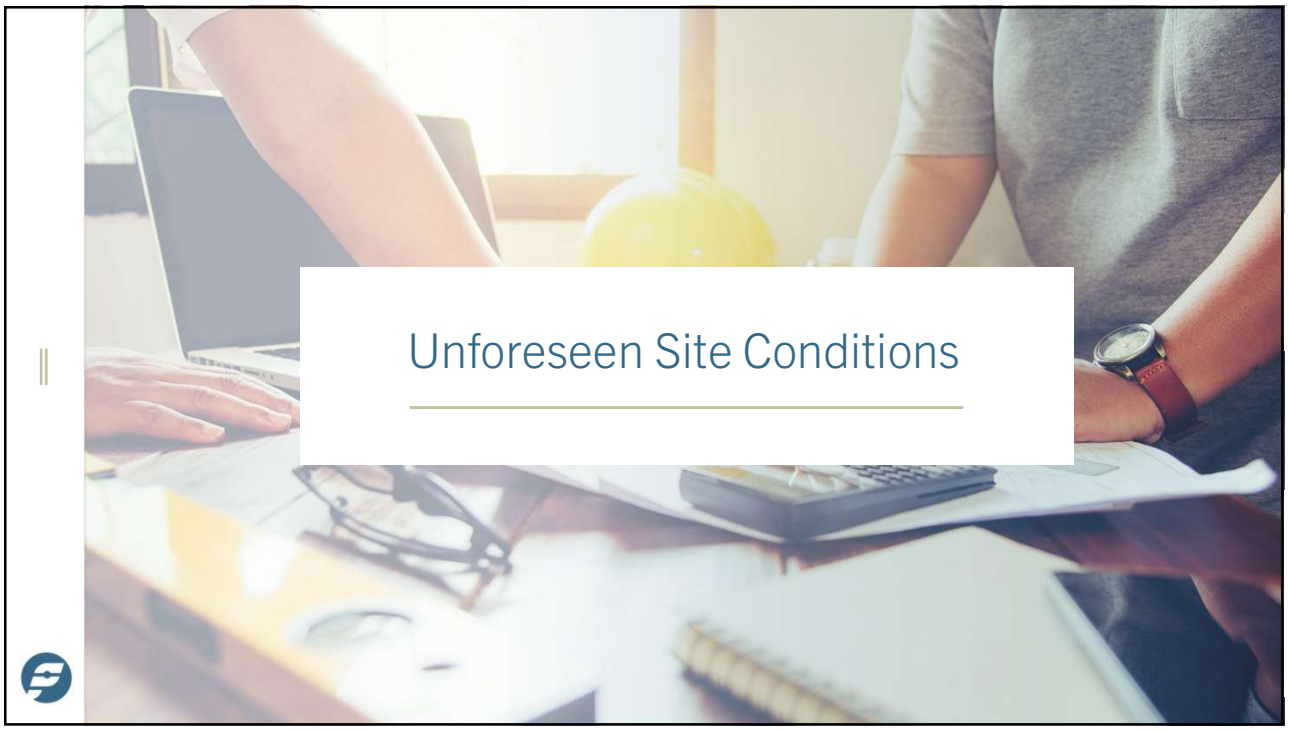
Poor Scope Definition or Incomplete Design



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Mismanagement of Schedule or Budget



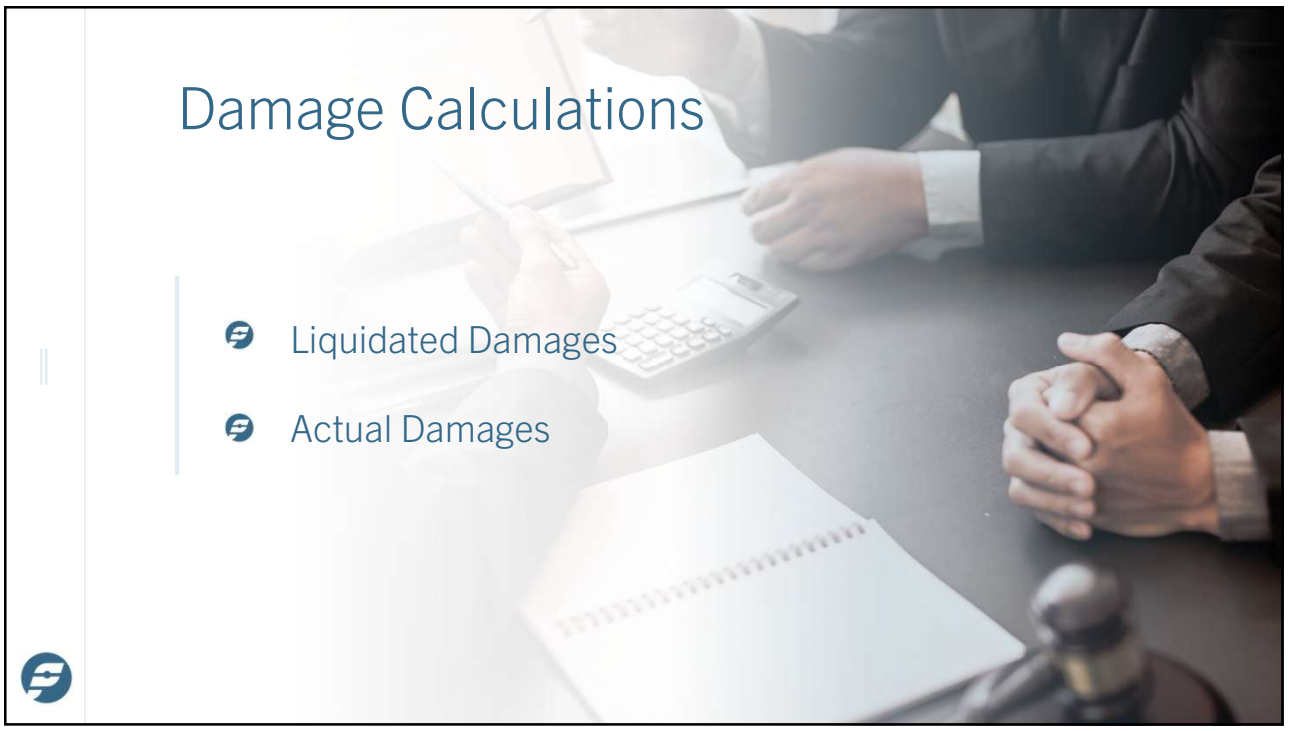
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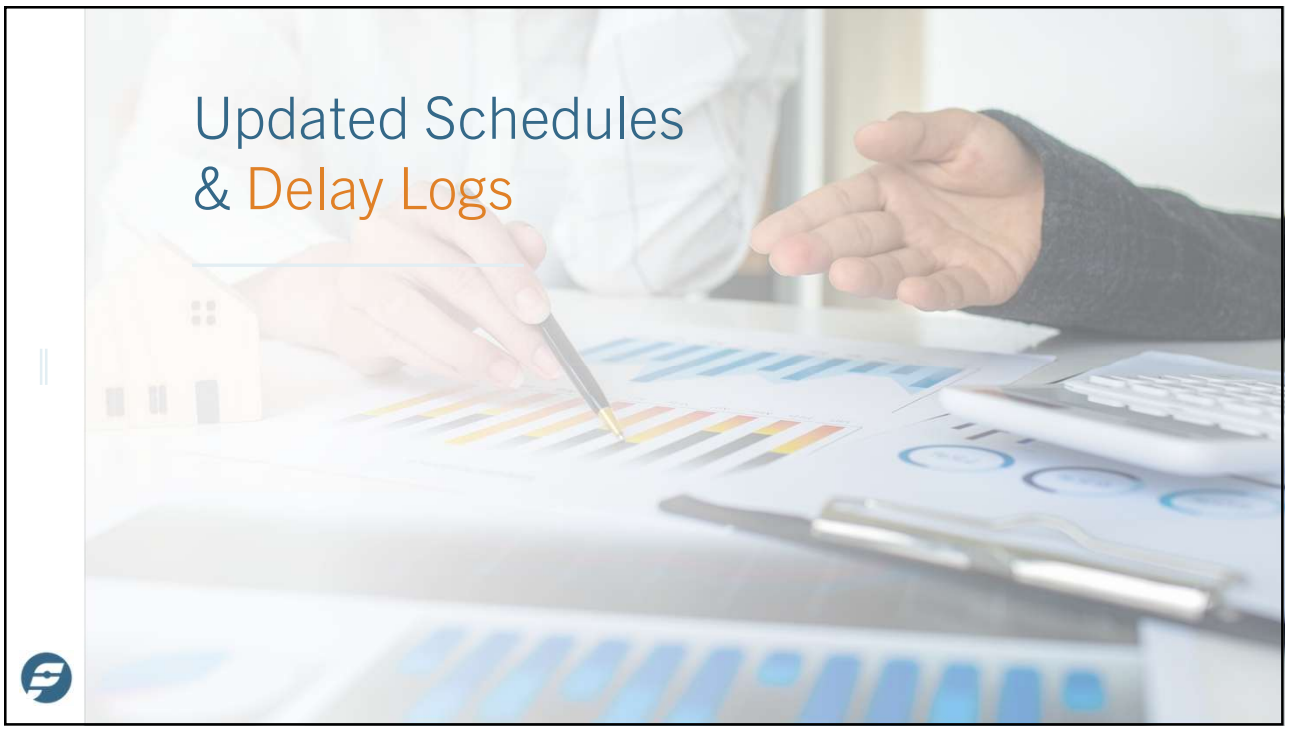


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Daily Reports & Meeting Minutes



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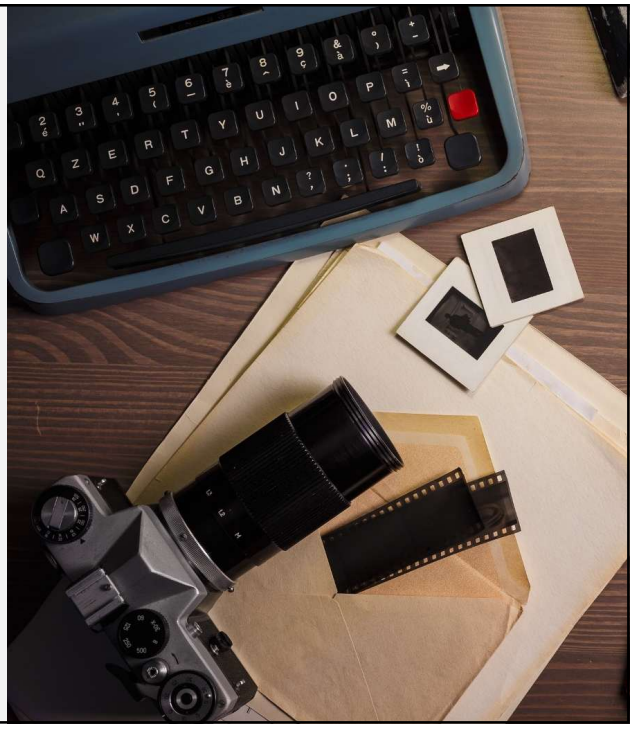


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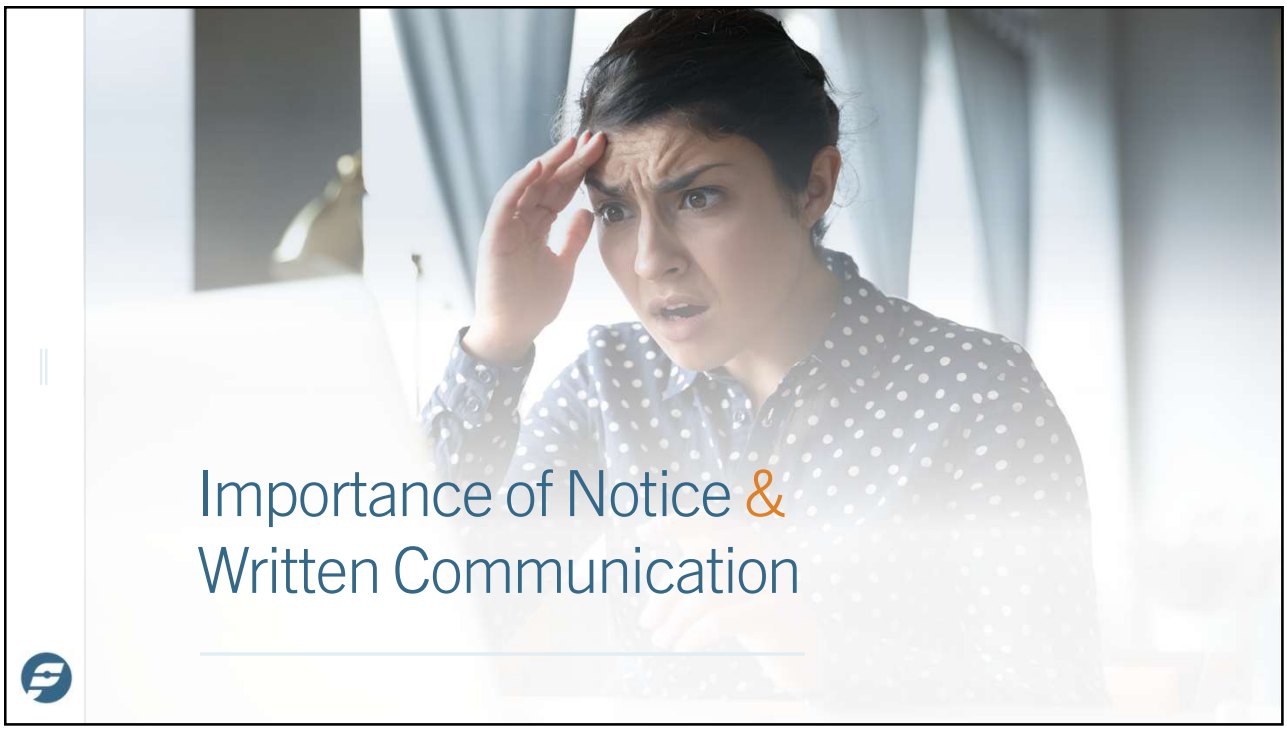


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Photographic & Video Evidence



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Negotiation & Mediation



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Role of Expert Witnesses



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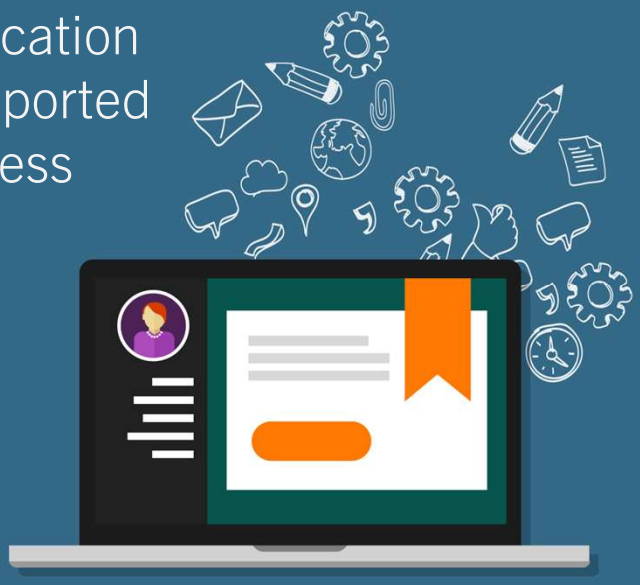
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Learning Objectives

- Discuss the different types of construction contract claims and typical causes
- Review the supporting documentation for construction contract claims
- Explore claim resolution methods
- Understand risk allocation in contracts

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Continuing Education Credit will be reported within 10 business days.



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WEBINAR
THURSDAY, DECEMBER 18TH, 2025 @ 10:00AM PT
Desktop Reviews for Building Claims
With Parker Anderson, Dave Luxa, & Mark Phillips

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